



Power System Protection Software (Technical PM)

Remote Option

View this job online at:

<https://www.jobstem.com/jobs/united-states/power-system-protection-software-technical-pm/j899892.html>

Job Description

Responsible for communicating with customers, preparing proposals, and applying industry leading power system simulator software to solutions. Develops and drives innovative customer-need based solutions within the US market, facilitating growth of the software business.

Responsible for software proposal activities including but not limited to proposal team coordination, marketing, leading customer calls, communicating customer needs to the technical team, preparing cost/book numbers, and participating in proposal financial reviews.

Responsibilities

- Drive technical discussions between the software internal team and the customer
- Work directly with customers to increase product satisfaction
- Communicate software features and functionality to support the sale of new software products/services/solutions
- Participate in US market software user group meetings
- Continually looks for opportunities to improve products, processes and customer experience
- Proactively seeks most up to date technology and industry trends; welcomes change as means to innovate

Salary

120,000 to 165,000

Benefits

bonus + benefits (includes 401K)

Location

United States

Location Description

Remote Option

Company

Spencer Ogden

Posted By

Mr Max Richardson

Date Posted

07/02/2020

Application Closing

14/02/2020

Job ID

899892

Employer Reference

BBBH157217

Job Functions

Engineering

Requirements

- Ability to communicate highly technical information clearly and concisely to peers and customers verbally, written communications and learning and training situations
- Minimum of 6 years in technical, power system protection software (CAPE, ASPEN, etc.) and/or electrical engineering within transmission and/or distribution protection
- Bachelor's degree in engineering or related field (Advanced degree in business is preferred)
- Strong people skills and engaging presentation and written communications skills
- Extremely partner focused, proactive and effective within a team environment
- Understanding of power system software (Transmission Protection, Distribution Protection, short-circuit, etc.)
- Strong business and industry specific acumen
- 3-5 years of experience in the US Power industry
- Experience working within a matrix organization
- Ability to code in Python is preferred

Spencer Ogden is acting as an Employment Agency in relation to this vacancy.

Skills & Experience

coordination studies, relay studies, transmission, power systems, CAPE, ASPEN, engineering, protection, software, PSS, PSSE, application engineering, utility, sales, high voltage, short circuit

Information Technology

Product Management

Sales

Strategy / Planning

Industries

Computer Software

Information Technology and Services

Research